

# ECONOMIC DEVELOPMENT

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**GEORGIA RANKED TOP STATE FOR BUSINESS**  
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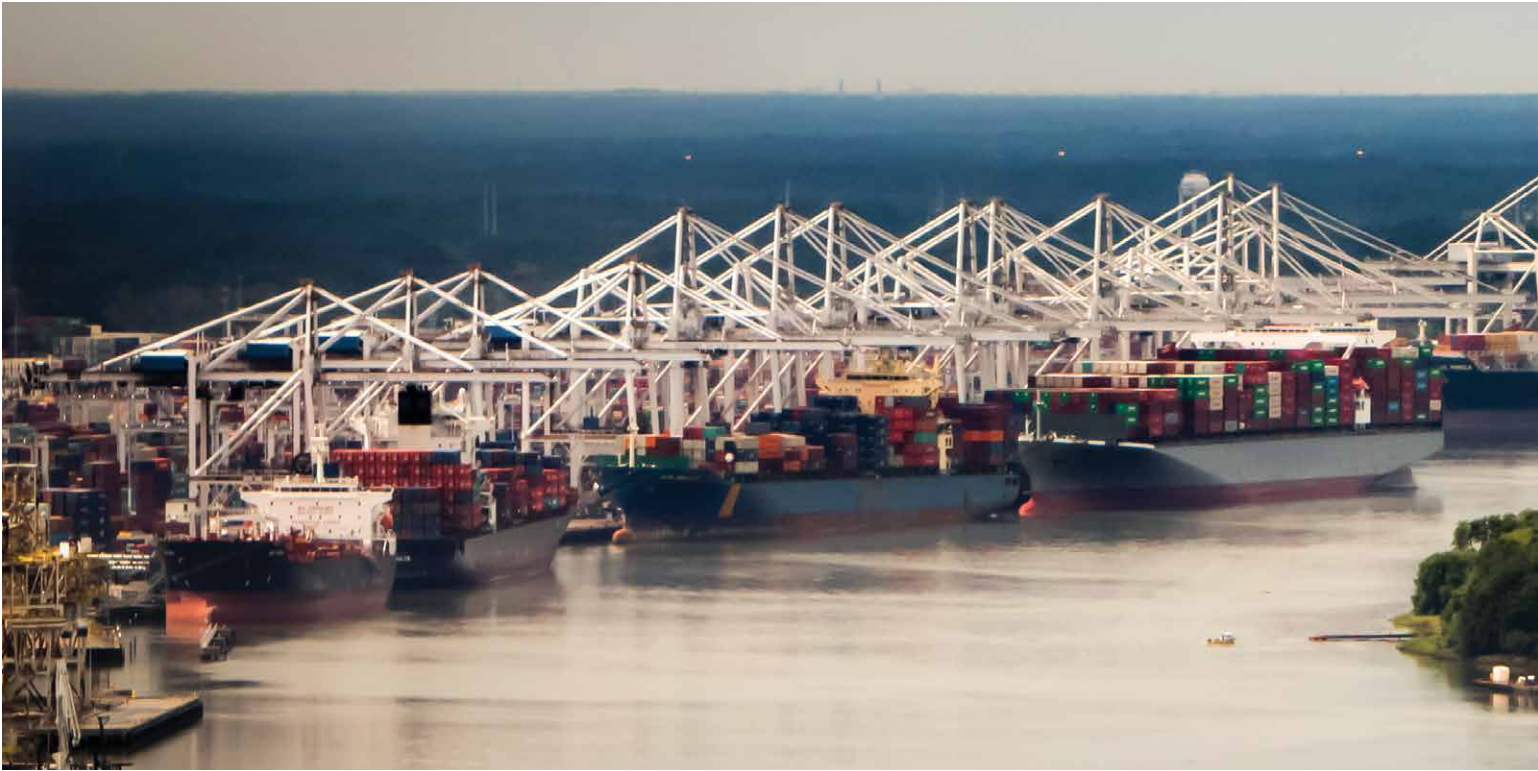
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**FASTEST GROWING, LARGEST SINGLE-OPERATOR CONTAINER TERMINAL IN THE U.S.**  
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**DISTRIBUTION CENTER HUB**  
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**TARGETED WORKFORCE TRAINING**  
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**WORLD'S BUSIEST PASSENGER AIRPORT**  
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# ECONOMIC DEVELOPMENT



Georgia's logistics infrastructure saves time and money by seamlessly connecting air, sea and land transportation.

Its deepwater ports provide greater scheduling flexibility and market reach with direct interstate connections, on-terminal rail, and the most container ship services in the U.S. Southeast.

- Savannah is the fastest growing port in the nation, 100 miles closer to Atlanta than any other, and the fourth busiest U.S. container terminal.
- Garden City Terminal's direct links to Interstates 95 and 16 provide efficient access to and from the port.
- At 1,200 acres — with 22 ship-to-shore cranes and 146 rubber-tired gantry cranes — Savannah has the capacity to handle influxes of cargo, and the flexibility to handle megaships carrying freight for allied shipping lines.
- Savannah is a distribution center hub, featuring 44 million square feet of distribution center space — including all major big box retailers — within minutes of Garden City Terminal, reducing drive time and increasing efficiency.
- Savannah features enough fully entitled land to build 34M square feet of industrial space.
- With an infrastructure plan to increase annual container capacity to 6.5 million TEUs, the Port of Savannah is well positioned to take on new market opportunities.
- Georgia has been rated the top state to do business based on criteria such as cost of doing business, economy, infrastructure and transportation, workforce, and access to capital. Georgia offers a business-friendly tax structure and targeted workforce training.
- Georgia is home to 20 *Fortune 500* companies, including UPS, Coca-Cola and Delta Airlines.
- Skilled talent — including access to the No. 1 workforce training program in the U.S., Georgia Quick Start, as well as talent from top state universities, two of which are in the top 20 public universities in the U.S. Nearly two dozen technical schools offer specialized training around the state.



## GEORGIA PORTS IMPACT

**\$84.1 BILLION**  
**IN SALES**

9.6% OF GEORGIA'S  
TOTAL SALES

**\$33.2 BILLION**  
**IN STATE GDP**

7.2% OF GEORGIA'S  
TOTAL GDP

**\$20.4 BILLION**  
**IN INCOME**

5.3% OF GEORGIA'S  
TOTAL PERSONAL INCOME

**369,193**

**FULL & PART-TIME JOBS**

8.4% OF GEORGIA'S  
TOTAL EMPLOYMENT

More than 10 colleges and universities in Georgia offer certificates, undergraduate or graduate degrees in logistics programs.

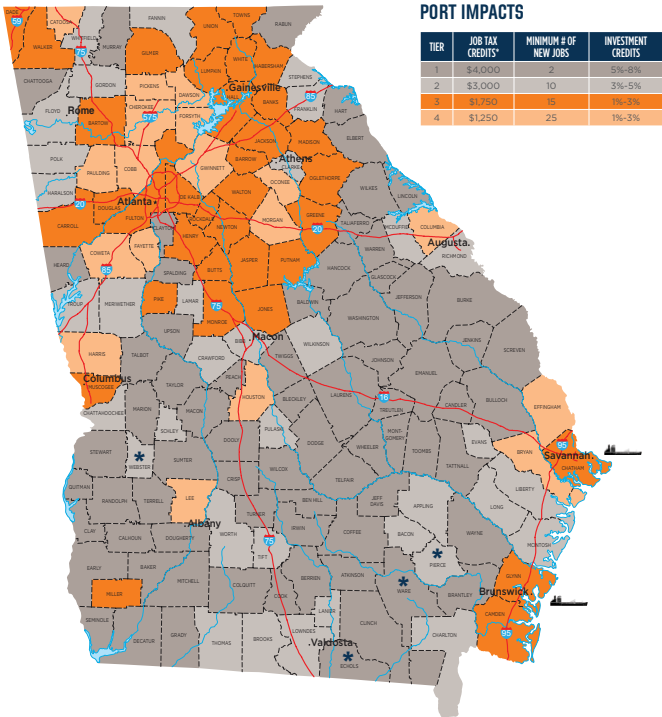
- Savannah is centrally located to serve the entire U.S. Southeast — the nation's fastest growing demographic region. In fact, more than 28,000 companies doing business across the U.S. rely on the Port of Savannah
- 38 weekly vessel calls give Savannah customers more choices to more destinations.



Georgia's ports support a wide range of industries, including retail, agriculture and logistics.



# BENEFITING FROM GEORGIA'S DEEPWATER TERMINALS



## FINDING THE RIGHT LOCATION IN GEORGIA

The GPA's Commercial Corridors Tool is a valuable resource for manufacturing and logistics companies seeking to locate or expand in Georgia.

The Web-based tool works on all platforms, including mobile devices. Users may search for available land or buildings by any of several criteria, such as:

- Property type
- Real estate listing
- For lease or sale
- Size
- Interstate or highway corridor
- Location
- Distance to port or rail facilities
- Tax credit tier



Users may also toggle between aerial photos and maps showing buildings and land. Those who are considering Georgia locations can now bookmark for later review sites on four main corridors: I-95, I-16, Savannah River Parkway or Highway 341.

Check out the Commercial Corridors Tool at [gaports.com/siteselection](https://gaports.com/siteselection).



#### **TAX CREDITS AVAILABLE**

Businesses that qualify for job- or investment-related tax credits may also claim a Port Tax Credit Bonus, if they increase trade through a Georgia port by 10 percent over the previous or base year. Port Tax Credits may be used to offset up to 50 percent of the company's corporate income tax liability.

Unused credits may be carried forward for 10 years, provided the increase in port traffic remains above levels established in the first year of eligibility, and that the company continues to meet the job or investment tax credit requirements. Note that the Port Tax Credit Bonus cannot be used with the Quality Jobs Tax Credit.

#### **JOB TAX CREDITS**

This "port bonus" is an additional \$1,250 per job per year for up to five years for taxpayers with qualified increases in shipments through a Georgia port. The \$1,250 is added to the Job Tax Credit.

#### **INVESTMENT TAX CREDITS**

This "port bonus" increases the Investment Tax Credit to the equivalent of a Tier 1 location regardless of the tier level. It would be equal to 5 percent of the qualified investment in expenses directly related to manufacturing or providing telecommunication services. The credit increases to 8 percent for recycling, pollution control and defense conversion.



# UNRIVALED CONNECTIVITY



## INTERMODAL RAIL ON-TERMINAL RAIL ACCESS

Georgia's ports offer shippers direct access to rail ramps on terminal. With intermodal connections on each port, we allow for more daily departures, faster train turn-over and timely service.

## SPEED TO MARKET

The ports of Savannah and Brunswick offer Class I rail service via both CSX Transportation and Norfolk Southern to and from major population centers in the U.S. Southeast, Gulf and Midwest. GPA terminals have the fastest westward transit times in the South Atlantic region, including overnight service to a five-state area — Alabama, Georgia, Florida, North Carolina and South Carolina.

## MORE SAVINGS

Fewer rail miles to destination markets equal significant savings — less transit and storage costs, a shorter supply chain and overall reduced inventory costs. Georgia's ports offer shippers direct access to rail ramps on-terminal, eliminating costly drays to off-site rail yards. With on-dock intermodal connections, we allow for more daily departures, faster train turn-over and on-time service.



**70% OF ALL  
U.S. CONSUMERS,**

OR

**215 MILLION**

ARE EAST OF A LINE  
DRAWN FROM  
CHICAGO TO DALLAS

**THE PORT OF  
SAVANNAH IS MOST**

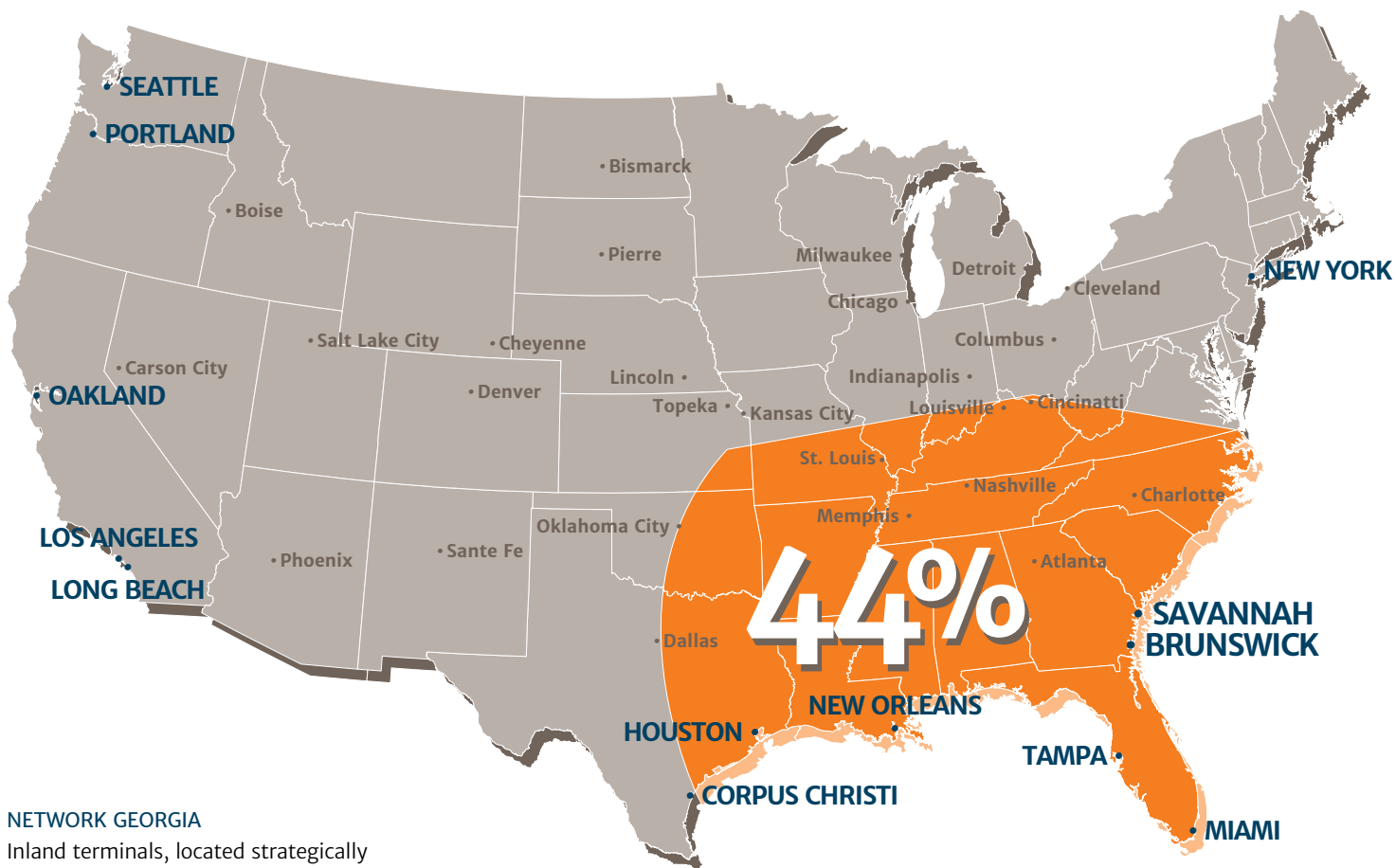
STRATEGICALLY LOCATED  
TO REACH

**44% OF THE U.S.  
POPULATION**

AND

**42% OF ALL  
JOB-CREATING  
COMPANIES**





#### NETWORK GEORGIA

Inland terminals, located strategically around the state, enable cargo owners to quickly and efficiently move products from ocean carrier to rail to truck. Through its Network Georgia initiative, GPA is establishing a series of inland ports to better serve intermodal cargo and stimulate economic development. Providing better access to rail solutions lowers the bottom line of doing business, eases pressure on roadways, and reduces emissions related to the transit of goods.

- The Cordele Inland Port provides dedicated rail service to GPA terminals for cotton, clay, lumber and other agribusiness exports for customers in Georgia, Alabama and Florida.

- The GPA is establishing a new inland port in North Georgia, with a service area reaching out to Alabama, Tennessee and parts of Kentucky.

#### BY RAIL

- Daily service to every major destination east of the Mississippi
- 18 weekly trains to Atlanta
- Fastest East Coast connections to/from Alabama, Tennessee, Louisiana and Texas
- Best in class service to Atlanta, Charlotte, Jacksonville and Charleston

#### BY TRUCK

- Immediate access to I-95 and I-16
- 44 percent of the U.S. population within two-day drive



On-terminal rail at the ports of Savannah and Brunswick provide efficient transit for heavy cargoes and freight destined for inland markets.

# CONNECTING BUSINESS

The seamless connection of Georgia's logistics infrastructure offers businesses a significant competitive advantage. When companies choose Georgia, they can rely on a solid foundation of air, land and sea transportation that sustains business growth in an increasingly globalized economy.

## BY SEA

The Georgia Ports Authority facilitates global trade through deepwater ports in Savannah and Brunswick.

### PORT OF SAVANNAH

- Fourth-busiest and fastest growing U.S. container port
- Convenient single-terminal design with two on-terminal Class I rail providers
- Largest concentration of retail import distribution centers in the Southeast Port of Brunswick

### PORT OF BRUNSWICK

- Nation's busiest seaport for automobile imports
- Second-largest grain facility on the East Coast
- Handles cargo for more than 60 auto and heavy machinery manufacturers

## BY RAIL

Georgia features the most extensive rail system in the Southeast and two Class I railroads, CSX and Norfolk Southern.

- Largest intermodal hub in the Southeast
- 5,000 miles of rail
- Additional service by 24 short-line companies

## BY ROAD

Georgia has an extensive interstate highway system facilitating the efficient movement of freight by truck. Georgia's six interstates connect to 80 percent of the U.S. population within a two-day truck drive.

- Two major transcontinental interstate highways (I-95 and I-75)
- Four additional interstates (I-20, I-85, I-16, I-59) connect Georgia to 15 states
- 1,200 miles of interstate highway and 20,000 miles of federal and state highway
- 5.9 million tons of freight on average transport via roads across the state weekly

## BY AIR

Georgia is an international center for air passenger travel, home to the world's busiest and most efficient passenger airport, Hartsfield-Jackson Atlanta International Airport.

- No other airport offers more scheduled flights, including direct flights to 75 international destinations in 50 countries
- Provides access to 80 percent of the U.S. market within a two-hour flight
- Home to 14 cargo-only carriers
- In addition to three main cargo complexes moving more than 650,000 tons of cargo annually, the airport houses a U.S. Department of Agriculture-approved Perishables Complex, the only one of its kind in the Southeastern U.S.

## FOR MORE INFORMATION, PLEASE CONTACT:

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